

Feritech supply class leading subsea engineering solutions to our customers all over the world and this is because we have a great team. Take a look at this vacancy and if you are interested and think you have what it takes, please submit your CV and covering letter by clicking [here](#) or emailing them to careers@feritech.com. Feritech is an equal opportunities employer and welcome applications from all candidates with relevant experience and qualifications.

Who are we looking for? What are we offering?

Location	Feritech headquarters, Stithians in Cornwall, United Kingdom, TR16 6PD.
Start date	As soon as we find the right candidate.
The offer	<p>Salary between £30,000 and £40,000 dependent on your experience.</p> <p>37.5 hours per week with 25 days holiday per year plus bank holidays.</p> <p>Salary sacrifice scheme for EV and workplace charging for your EV.</p> <p>Cycle to work and tech buy scheme.</p> <p>Private medical and or dental.</p>
Job role	<p>We have an exciting opportunity to join our vibrant business development team. Our ideal candidate would have experience working in the marine and offshore sectors or a comparable field and be passionate about providing our customers with great service, technical advice and increasing our global reach. They will work with the senior management team producing tenders and securing contracts.</p> <p>Personal skills development training will be provided as required to ensure constant improvement. We provide product training for new and existing products and services so that you have the understanding to be able to explain the best solution to customers.</p>
Responsibilities	<ul style="list-style-type: none"> • Presenting our services and products both online and in person. • Building new customer relationships and looking after existing ones. • Preparing tenders and quotations, coordinating information from other teams for our bids. • Creating detailed proposal documents, often as part of a formal bidding process. • Working with marketing to showcase our success and build a strong global brand.

Essential Prerequisites

- Self-motivated with a proven track record in business development.
- Good communicator and excellent listener.
- Wanting to learn new skills and constantly improve.
- Excellent knowledge of Microsoft 365.
- Full UK driving license.

Preferred Prerequisites

- Familiarity with CRM and ERP systems.
- Offshore industry experience.
- Degree in business or engineering.
- At least three years of industry experience.
- Knowledge of geotechnical survey products with marine and offshore industry.